## Deloitte.

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### **Audit Certificate**

Messrs Birzeit Pharmaceutical Company Ltd.
Public Shareholding Company – Ltd.
Ramallah – Palestine

Subject: Financial statements as of 31 December 2016 in English

We hereby certify that the attached financial statements of Birzeit Pharmaceutical Company; Which comprise the consolidated Statement of Financial Position as of 31 December 2016, consolidated Statement of Income, consolidated Statement of Income and Other Comprehensive Income, consolidated Statement of Changes in Owners' Equity and consolidated Statement of Cash Flows for the year then ended, were extracted and translated into English from the Arabic audited financial statements of the Company upon which we had issued our unqualified audit opinion dated 20 March 2017.

Deloitte & Touche (M.E.)

Certified Public Accountants

Ramallah - Palestine

Deloitte.

Deloitte & Touche (M.E.) Ramallah – Palestine

11 October 2017

# Birzeit Pharmaceutical Company Ltd. Consolidated Statement of Financial Position As of 31 December 2016 ( Amounts are Expressed in US Dollars)

2016 2015 **Current Assets** Cash and Cash Equivalent 2,098,942 3,872,249 Accounts receivable, net 21,645,420 17,048,011 Inventory 9,372,135 9,649,995 Financial Investments through profit and loss 10,745,673 9,071,159 Other Debit Balances 449,423 132,402 **Total Current Assets** 44,311,593 39,773,816 Non Current Assets Deferred tax assets 713,577 444,422 Financial assets through other comprehensive income 8,966,898 7,525,450 Investment in associates 1,853,661 3,149,622 Investments property 3,355,792 3,226,200 Property, plants and equipment, Net 14,861,177 15,004,200 **Total Non Current Assets** 29,751,105 29,349,894 **Total Assets** 74,062,698 69,123,710 Liabilities and Shareholders' Equity **Current Liabilities** Accounts payable and accruals 4,381,535 5,993,803 Income tax payable 749,826 492,988 **Total Current Liabilities** 5,131,361 6,486,791 Reserve for severance pay 7,246,362 6,118,155 **Total Liabilities** 12,377,723 12,604,946 Shareholders' Equity Capital 18,502,825 18,502,825 Legal reserve 4,625,706 4,625,706 Optional reserve 5,158,810 5,158,810 Special reserve 17,000,000 14,913,914 Retained earnings 13,931,816 11,742,433 Cumulative change in fair value through OCI 1,988,078 1,062,280 Currency Translation difference 50,351 149,589 Equity Attributable to the Owners of the Company 61,257,586 56,155,557 Non- controlling interest 427,389 363,207 **Total Equity** 61,684,975 56,518,764



74,062,698

69,123,710

### Birzeit Pharmaceutical Company Ltd. Consolidated Statement of Income For the Year Ended 31 December 2016 (Amounts are Expressed in US Dollars)

	2016	2015
Sales	32,392,201	26,475,495
Cost of Goods Sold	(18,654,651)	(14,115,009)
Gross Profit	13,737,550	12,360,486
Expenses		
Selling expenses	(1,715,983)	(1,651,031)
Advertising expenses	(880,509)	(862,906)
General and administrative expenses	(2,228,648)	(2,001,867)
Allowance for bad debt provision	(650,000)	(500,000)
Net Profit before other Revenues and Income Tax	8,262,410	7,344,682
Gain (Loss) from investments in financial assets	100,501	(831,679)
Reevaluation revenue from investments property	-	74,200
(Loss) from currency exchange	(406,814)	(701,855)
Other revenues	151,715	101,102
Net Income before Income Tax	8,107,812	5,986,450
Income Tax, prior years	(8,236)	(388,616)
Income tax for the current year	(800,552)	(550,000)
Deferred tax benefit (amortization)	269,155	(115,268)
Net income for the Year after Income Tax	7,568,179	4,932,566
Attributed To:		
Parent's Company Shareholders	7,503,997	4,885,601
Non-controlling Interest	64,182	46,965
Net Income	7,568,179	4,932,566
Earning Per Share for Parent's company Shareholders	0.410	0.264



Birzeit Pharmaceutical Company Ltd.
Consolidated Statement of Income and Other Comprehensive Income
For the Year Ended 31 December 2016
( Amounts are Expressed in US Dollars)

	2016	2015
Net Income for the Year	7,568,179	4,932,566
Other Comprehensive Income Items		
Change in fair value of financial Assets	1,397,835	1,292,433
Currency Translation difference for subsidiaries Financial Statements	(99,238)	137,772
Net Other Comprehensive Income	8,866,776	6,362,771
Attributed To:		
Parent's Company Shareholders	8,802,594	6,315,806
Non-controlling interest	64,182	46,965
Support Ann. The reference of the support of the su	8,866,776	6,362,771



Birzeit Pharmaceutical Company Ltd. Consolidated Statement of Changase in Stockholders' Equity For the Year Ended 31 December 2016 (Amounts are Expressed in US Dollars)

Balance as of 31 December 2014	
Net Profit for 2015	
Change in Fair Values	
Currency Translation Ofference	
Total Comprehensive income for the year	
Dividends Distribution	
Changes in capital - Non controlling	
Transfer to optional reserve	

Balances as of 31 December 2015

(3,145,480) 46,965

46,965

(3,145,480)

56,518,764

363,207

56,155,557

149,589

1,062,280

18,502,825 4,625,706 5,158,810 14,913,914 11,742,433

493,257

3,162

(3,145,480)

4,885,601

**53,254,508** 4,932,566 1,292,433

**269,277** 46,965

1,292,433

52,985,231

11,817

(230,153)

4,885,601

10,498,731

14,913,914

4,622,544 4,665,553

Capital USD 18,502,825 137,772

137,772

6,315,806

Non-controlling Interest USD

Equity Attributable to the Owners of the Company USD

Currency Translation Difference USD

Cumulative Change in Fair Value Through OCI USD

Retained Earnings USD

Special Reserve USD

Optional Reserve USD

Legal Reserve USD 137,772

46,965

Balances as of 31 December 2015
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Isfer to reserves	ances as of 31 December 2016
Trans	Balaı

61,684,975	427,389	61,257,586	50,351	1,988,078	13,931,816	17,000,000	5,158,810	18	4,625,706
(3,700,565)		(3,700,565)			(3,700,565)	2.086.086			
8,866,776	64,182	8,802,594	(99,238)	925,798	7,976,034		j		
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(99,238)		(99,238)	(99,238)	٠					
1,397,835	•	1,397,835		1,397,835	,		ı,		e.
7,568,179	64,182	7,503,997			7,503,997	,			
56,518,764	363,207	56,155,557	149,589	1,062,280	11,742,433	14,913,914	58,810	5,1	4,625,706 5,158,810



#### Birzeit Pharmaceutical Company Ltd. Consolidated Statement of Cash Flow For the Year Ended 31 December 2016 (Amounts are Expressed in US Dollars)

	2016	2015
Cash flow from operating activities		
Net Income for the year before tax	8,107,812	5,986,450
Non Cash Transactions :		
Depreciation	1,623,216	1,602,704
Provision for bad debt	650,000	500,000
(Gain) from property investments revaluation		(74,200)
Loss from trading of financial Assets	452,283	831,679
Provision for end of service indemnity	1,241,774	325,552
Cash Flow Provided by Operating Activities		
before Changes in Assets and Liabilities	12,075,085	9,172,185
(Increase) Decrease in Receivables	(5,247,409)	2,427,058
Decrease (Increase) in inventory	277,860	(1,504,338)
(Increase) Decrease in Other Debit Balances	(317,021)	9,544
(Decrease) in Other Credit Balances	(1,612,268)	(3,158,697)
Net Cash Flows Provided by Operating Activities before Tax and employees benefits	5,176,247	6,945,752
Paid income Tax	(551,950)	(1,876,848)
Paid End of service indemnities	(113,567)	(133,021)
Net Cash Flows Provided By Operating Activities	4,510,730	4,935,883
Cash Flows from Investing Activities:		
Net Increase in financial assets	(874,449)	(2,106,065)
Procurement of Investment Property	(129,592)	(4,200,000)
Procurement of Property Plant and equipment	(1,480,193)	(1,564,732)
Net Cash Flows (Used In) Investment Activities	(2,484,234)	(3,670,797)
Cash Flows from Financing Activities		
Change in non-controlling interest	120	46,965
Dividends paid	(3,700,565)	(3,145,480)
Net Cash Flows (Used In) Financing Activities	(3,700,565)	(3,098,515)
Net (Decrease) in cash and Cash Equivalent	(1,674,069)	(1,833,429)
Translation Differences	(99,238)	137,772
Cash and Cash Equivalent at beginning of year	3,872,249	5,567,906
Cash and Cash Equivalent at the end of the year	2,098,942	3,872,249

